



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

Day One

- 7:30 REGISTRATION/CONTINENTAL BREAKFAST**
- 8:30 WELCOME/HOUSEKEEPING DETAILS** **LANI TITO**
- 8:45 EXECUTIVE SUMMARY** **LANI TITO**
- 9:15 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS** **LANI TITO**
- Important terms and principles
 - What is covered by the regulations
 - Determining Jurisdiction
 - Exercise
- 10:00 BREAK**
- 10:15 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART** **RICHARD SYLVESTRI**
- How to classify your item
 - Export Control Classification Numbers
 - Reasons for Control
 - General Prohibitions 1 and 6
 - Exercise
- 12:00 LUNCH**
- 1:00 SPECIALLY DESIGNED VIDEO** **RICHARD SYLVESTRI**
- 1:10 APPLICATIONS & PROCESSING** **RICHARD SYLVESTRI**
- Classification Requests
 - Applying for an export license/SNAP-R
 - Application Review Process
 - General Prohibitions 9 and 10
 - Exercise
- 2:45 BREAK**
- 3:00 DEEMED EXPORTS** **LANI TITO**
- 3:30 OFFSHORE TRANSACTIONS** **LANI TITO**
- De Minimis Guidelines – General Prohibition 2
 - Direct Product Guidelines – General Prohibition 3
 - Exercise
- 4:30 DAY ONE CONCLUDES**